

中国石油化工集团有限公司

SINOPEC GROUP

慰 问 信

中国石化驻外机构的同事们：

炮竹声声辞旧岁，和风送暖迎新春。

值此新春佳节之际，我代表集团公司，特向你们和你们的家人，并通过你们向外籍员工、港澳台地区员工和合作伙伴，致以诚挚的节日问候和美好的新春祝福！给你们拜年啦！

回望 2018 年，面对错综复杂的国际环境和艰巨繁重的改革发展任务，中国石化全体员工观大势、谋全局、干实事，承压而上、奋勇向前，成功应对各种风险和挑战，各方面工作取得积极成效，创造了好于预期的业绩，奠定了全面可持续发展的坚实基础。特别需要指出的是，境外油气业务实现较大业绩改善，工程技术服务境外新签合同额稳定增长，国际贸易进一步做强做优做大，炼油、化工境外布局发展扎实推进，境外成品油零售业务取得新突破，为集团公司圆满完成各项目标任务作出了重要贡献。成绩来之不易，这是全体境外员工拼搏奉献的结果，饱含着大家的智慧和汗水，凝结着员工家人的理解和支持。对此，我们心怀敬意、衷心感谢！

前不久召开的集团公司 2019 年工作会议，吹响了为决胜全面可持续发展打下决定性基础的号角。希望大家在新的一年里进一步贯彻“四个坚持”兴企方略，践行“改革、管理、创新、发展”的工作方针，遵循“专业化发展、市场化运作、国际化布局、一

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体化统筹”的运营准则，稳中求进、担当作为、狠抓落实，推动国际化业务不断取得新成效，以优异成绩庆祝中华人民共和国成立 70 周年。希望你们在境外积极履行社会责任，依法合规经营，为促进所在国（地区）经济社会发展、扩大就业、改善民生、保护环境持续作出贡献。希望中外籍员工之间互相学习、互相帮助，共同成长进步。

浩渺行无极，扬帆但信风。衷心祝愿远在异国他乡的你们，保重身体、注意安全，工作顺心、生活愉快！衷心祝福大家新春快乐、吉祥如意！

董事长



2019 年 2 月 2 日

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2 February 2019

Dear overseas colleagues,

The sounds of firecrackers bid farewell to the past year, and the warm breeze represents a welcome sign of the coming spring. As the Chinese Spring Festival is approaching, on behalf of Sinopec Group, I would like to extend festive greetings and best wishes to all of you, your families and through you to our business partners. Happy Chinese New Year!

Facing the complex international environment and arduous tasks of reform and development in 2018, all Sinopec men and women forged ahead with forward-looking vision, global views and concrete efforts regardless of difficulties and pressures. We successfully handled various challenges and risks, and delivered sound performances in all business segments, thus laying a solid foundation for all-round sustainable development. In particular, our overseas oil and gas business achieved significant improvement; the overseas new contracts value for service projects grew steadily; international trade became larger and stronger; overseas refining and chemical businesses further advanced; and overseas oil products retail scored new breakthrough. All these hard-won accomplishments made substantial contribution to fulfilling Sinopec's annual targets, and should be credited to your hard work, dedication, wisdom, as well as understanding and support from your families. Please accept our utmost respect and sincere appreciation.

The recently concluded 2019 Sinopec Working Conference initiated the campaign of laying a decisive foundation for Sinopec's comprehensive

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sustainable development. The conference calls on us to continue to seek all-round sustainable development, comprehensively deepen reform, strengthen governance, and develop human resources. We shall also practice the working guideline of “reform, management, innovation and development”; follow the operation principles of “specialized development, market-oriented operation, internationalized layout, and coordinated integration”; make progress while ensuring stability; shoulder responsibility and ensure full implementation. We shall try to achieve greater results in international businesses as this year marks the 70th anniversary of the founding of the People’s Republic of China. We encourage you to actively fulfill our social responsibilities, act with strong compliance, and contribute to local economic and social development, employment, improvement of people’s livelihood, and environmental protection wherever you operate. We also hope all of you, regardless of different nationalities and cultures, could learn from each other, help each other and make progress together.

We would like to convey warmest New Year greetings to all of you and wish you good health, safety and happiness in work and life. Your continued dedication and confidence will lead to the company’s ongoing success.


DAI Houliang
Chairman
